



International Business

Conducting business in the global village

"I chose to study International Business because it exposed me to a range of disciplines that looked at business from a global perspective, plus it required me to study foreign language and cultural papers."

Talei Esera BCom (International Business)
Senior Compliance Officer – Samoa
International Finance Authority

Business is being conducted in a dynamic, global environment, and organisations, both in New Zealand and throughout the world, need individuals who can work across the traditional functional boundaries as well as across national borders. International Business prepares you for a global career.

You'll study a combination of business, language and culture subjects, giving you an excellent knowledge base to work internationally. Plus, you'll have the chance to travel overseas while you complete your degree with Otago's renowned international student exchange programme.

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Why study International Business?

The world has never been more connected. Technology advances such as the internet, smartphones, email and social media mean that we can now conduct business from wherever we are in the world – not just from our home offices. International Business is concerned with strategies for doing business in this global environment.

Studying International Business at Otago will provide you with an understanding of how people from different cultures do business. It will teach you how to deal with different cultures, languages, laws, institutions, companies and communities around the world.

Background required

There are no formal prerequisites for studying International Business at Otago, except a desire to learn about other cultures and the way business is conducted in other countries. English and statistics are nonetheless recommended. While the course features a language and culture component, you do not need to have studied a language at school. There are two 100-level papers offered for each language at Otago – one for absolute beginners and the other for those with some knowledge of the language.

Career opportunities

A degree in International Business opens up a world of opportunities! Our graduates are well prepared to assess and solve business issues at the global level across sectors and industries – from financial markets to management, from trade to marketing. And because you learn a language as part of the degree, your options open up further – French is spoken in 47 countries, German is used for business across central and Eastern Europe, and Spanish is the first language for more than 300 million people... not to mention Japanese and Chinese!

Examples of areas you could work in include:

- Finance
- Human Resource Management
- Foreign Economic Relations
- International Trade and Investments
- International Marketing and Business Strategy
- Management Consulting or Operations
- Government Departments, such as the Ministry of Foreign Affairs and Trade

International Business at Otago

International Business is a major of the Bachelor of Commerce (BCom), a three-year degree programme.

Within the degree, you will study a range of business papers covering the fundamentals of accounting, business statistics, economics, finance, information and communication technology, management and marketing.

In addition, you will study six papers related to language and culture. You can choose one language from Chinese, French, German, Japanese and Spanish. Combined, the business and language papers will teach you the principles of international business and how to work in the international arena.

Course structure

The International Business BCom is comprised of 252 points (equivalent to 14 papers) in Commerce and 108 points (equivalent to six papers) in additional language and/or cultural papers. Thus the total number of points for your degree is a minimum of 360. The International Business degree is quite structured, so you should plan your degree carefully. Take the time to map out which papers you will be taking from one year to the next by using the latest *Guide to Enrolment*. If in doubt, email the Programme Director: intbusiness@otago.ac.nz

Teaching style

Papers are generally taught as lectures and tutorials, but some of the language papers also include video and internet-based learning. Assessment will vary depending on the paper, but may include essays and reports, oral presentations and exams.

Degree options

International Business is a valuable general business degree and goes well with a range of other majors and degrees offered at Otago, including the BCom and BComSc combined degrees. Popular combinations include Languages, Law, Management, Marketing, Economics, Finance, Computer Science, Political Science and Tourism.

Minor option or diploma in Language and Culture

Taking a minor or a Diploma in Language and Culture in addition to your BCom in International Business is possible, and is highly encouraged. For more information on how to minor in a language, consult the Department of Languages and Culture.

Email: languages@otago.ac.nz

Student exchange

The University of Otago has exchange agreements with more than 90 institutions in over 30 countries. If your marks average B or better, you may qualify to attend one of these institutions for one semester or for a year. You pay only your New Zealand fees and complete your qualification within the same timeframe as if you'd never been away. The Business School also offers excellent travel scholarships for students travelling on exchange.

For questions about
International Business
otago.ac.nz/internationalbusiness



PROFILES

Zöe Sabonadière BCom, Management Consultant, KPMG

Coming to Otago, I was interested in languages, but I also wanted to keep my options open by having a variety of subjects in my degree. International Business gave me the freedom to mix commerce and arts papers in the same major, as well as maintain a global focus, which was important to me.

Since graduating I have been working as a Management Consultant. I am naturally quite

detail-oriented, and my International Business lecturers taught me the importance of thinking about the bigger picture, and how to look at a problem through different lenses or from different points of view. I continue to use this skill in my role at KPMG to ensure I consider all of the possible solutions when I am faced with a problem, rather than jumping to the most obvious solution.



Tina Wei BCom, Silver Fern Farms Graduate Programme

I've always had an interest in the presence of international trade in our everyday lives and its significance to our economy. A major in International Business provided me with a diverse knowledge base – from language and culture to business. This has created a significant impact on my employability and readiness to interact with international trading partners.

On completing my studies, I joined the Silver Fern Farms Graduate Programme, and I believe that my International Business degree set me up well for my current role. Above all, it taught me the fundamentals of global supply chains, which are key to understanding and executing the business strategies of companies like Silver Fern Farms that export high volumes overseas.

